



The Maryland Chamber of Commerce's Business Development Council Presents:

How to Succeed After SBA 8(a)

With Henry Gilford, President & CEO of Gilford Corporation

About Henry Gilford



Henry Gilford will share his experiences and outline the good, the bad, and the ugly of how to succeed after the SBA 8(a) program. Take advantage of this opportunity to learn from the SBA's 2003 Small Business Person of the Year for the Washington metropolitan area.

In 1994 Gilford Corporation received certification in SBA's 8(a) Business Development Program. This certification enabled Gilford to grow, develop and establish an impressive track record as a general contracting firm.

Agenda

7:30 a.m.

8:15 a.m.

9:15 a.m.

Registration and Networking Program Begins

Procurement Roundtable: Learn best practices for applying for contracts with some of Maryland's largest companies.

Event Partners:



Wednesday, February 13, 2008

Greenbelt Marriott Hotel

6400 Ivy Lane

Greenbelt, MD 20770

Registration Today

Maryland Chamber and event partner members \$45; nonmembers \$60. For more information, contact Gail Lemke at (410) 269-0642, (301) 261-2858 or glemke@mdchamber.org.

Sponsor Opportunities

Sponsorship opportunities are available. For details, contact Greg Buckler at (410) 269-0642, (301) 261-2858 or gbuckler@mdchamber.org.

Register Today

Name: _____

Title: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Ph: _____ Fax: _____

E-mail: _____

List names of additional attendees:

Maryland Chamber and Event Partner Members

\$45 # _____ \$ _____

Nonmembers

\$60 # _____ \$ _____

TOTAL \$ _____

METHOD OF PAYMENT:

Check Visa Amex MasterCard

Account No: _____

Signature: _____ Exp. Date: ____/____/____

MAIL OR FAX REGISTRATION TO:

Gail Lemke, Maryland Chamber of Commerce
60 West Street, Suite 100, Annapolis, MD 21401
Fax: (410) 269-5247 | Phone: (410) 269-0642 or (301) 261-2858

REGISTRATION REQUIRED. Make check payable to Maryland Chamber of Commerce. Payment must accompany registration by February 6, 2008. Cancellations received after February 6, 2008 are non-refundable. If you have any special needs including accessibility, please contact Gail Lemke at 410-269-0642, (301) 261-2858 or glemke@mdchamber.org.